PETITION TO THE BOARD OF REVIEW

Protest #

Date

Chairperson

111 COURT AVENUE ROOM 195 POLK COUNTY ADMINISTRATIVE OFFICE BUILDING

Class		DES MO	INES, IOWA 50309	-	
N District		nailed from A	April 7 through an	d including May 5.	
(from the Assesse	or's Office)				
To the Honora	ble Board of Review of	the Polk County, I	lowa;		
The undersigne	d (Owner) Menard, Inc	c/o James Blake, P	aradigm Tax Group (Age	nt)	
Street or Legal	Address 12000	O HICKMA.	property situated in Polk C	County, Iowa. e IA 291-0 eby respectfully object to the	0445 - 211-000 assessment
made against sa	id property as of January	1,2015 , in the	sum of \$ 11,520 c	for the following	
reasons, and up	on the following ground:	s, to-wit: Complete a	(total assessment) all grounds that apply.		
1.a. (1)(a). That	said assessment is not e	quitable as compare	d with the assessments of	other like property in the Taxi	ng District.
Tax	District / Parcel	Stre	et Address	Assessment	
2					
2 					
2=					
1.a. (1)(b). That property except	said property is assessed agricultural); that \$	d for more than the	value authorized by law (v	which is the market value for all all is a fair assessment	ll classes of
		200 300 04		ed for the following reasons, to	
1.a. (1)(d). That	there is an error in the a	ssessment as follow	S:		
1.a. (1)(e). That	there is fraud in the asse	essment as follows:			
1 g (2) That th	ara haa haan a ahanga da	urmward in value air	and the last assessment (6	ection 441.35, Code of Iowa)	
1. <i>a</i> . (2). 111at in	ere has been a change do	iwiiwaiu iii vaiue sii	ice the fast assessment, (S	ection 441.33, Code of fowa)	
	the undersigned respect nd just, or canceled if pr			property be reduced to an amo	ount that is
Oral hearings ar		s beginning May 1st	t. If you request a hearing	, you will receive a written no	tice of the
Respectfully sub	omitted, on this 5/5/15 Dat	By e	Signature of Owner	er of Duly Authorized Agent	
BOARD OF RE	EVIEW ACTION			712 252 0324	
Petition Denied	[] Assessment Cha	inged []	Telephone Home Number Bus	312.252.032 4	
Land \$	Bldg \$		IMPORTANT, please indic	ate to whom Board notices should I	me sent:
TOTAL \$			Name:	11 H 2222	Paralign TAY
	GE to: AG RES COMM	IND EXEMPT	Street: 30 N. CAS	ate to whom Board notices should be a considered as the constant of the consta	7.6
			City: Chgo, 10	State: Zip 60	060



May 5, 2015

Via Certified Mail

Board of Review
Polk County Iowa
111 Court Avenue
Polk County Administrative Office Building
Room 195
Des Moines, IA 50309

Re: 2015 Commercial Appeal

12000 Hickman Rd, Clive, IA

Polk County

Permanent Index Number(s):

291-00445-211-000

Dear Polk County Board of Review:

This narrative brief and the enclosed valuation information support the appeal for the property referenced above ("subject property"). Paradigm Tax Group has been engaged by the taxpayer who owns the property located at 12000 Hickman Rd., Clive, IA. Upon review, the current assessment appears overstated at approximately \$56.67 per square foot. Based on our experience with similar facilities and through conversations with local real estate professionals, we feel the fair market value for this property is lower than the current assessment. Paradigm has provided an income approach and sales comparison approach to value for your review. Enclosed, please find the following documents in support of our appeal:

- 2015 Petition Form;
- Signed Client Authorization;
- Income Analysis
- Sales Comparison Analysis.

To the best of my knowledge, the subject property is not currently for sale nor has it received any offers to purchase or solicitations of interest. I am also unaware of any appraisals or written opinions of value relating to the subject property within the last three years.

Description of the Subject Property

The subject property is a retail building which consists of 203,176 square feet and was built in 1999.

Proposed 2015 Assessment

The subject property's proposed 2015 assessment is \$11,520,000 (FMV) or \$56.67 per square foot. Based on the enclosed evidence, we feel the subject property's proposed 2015 assessment is excessive.

Suggested 2015 Assessment

In arriving at an estimate of fair market value for the subject property, we have considered and provided a sales comparison analysis and income analysis approach to valuation.

Sales Comparison Analysis

The sales comparable analysis provides an average of \$53.84/SF providing a value of \$10,938,996 for the retail store (203,176 sf).

Retail Store

203,176 sf

\$ 10,938,996 (\$53.84/SF)

Market Income Analysis

The income analysis provides a value of \$10,970,000 (\$53.99/SF) for the retail store.

Retail Store

203,176 sf

\$ 10,970,000 (\$53.99/SF)

In light of the aforementioned, Paradigm Tax Group respectfully requests that the subject property's 2015 assessment be reduced from \$11,520,000 to \$10,950,000. **Based on the information provided, our estimate of fair market value is \$10,950,000 or \$53.89 per square foot.** Thank you in advance for your cooperation and consideration of this matter. If you have any questions, please feel free to contact me at (312) 252-0324.

Respectfully submitted,

Paradigm Tax Group

James Blake

Managing Consultant

Chicago, IL

jblake@paradihmtax.com/312.252.0324 (office)

Attachments



Letter of Authorization

To: Ad Valorem Tax Authorities and Others To Whom It May Concern

This letter will introduce the consulting firm of PARADIGM TAX GROUP, which is authorized to represent us concerning Ad Valorem Taxes on real property for 2015. This authorization letter will supersede any previous letters of authorization on file.

PARADIGM TAX GROUP is authorized to file real estate returns, to review and receive copies of any prior tax year's tax returns, to investigate appraisals and assessments, to submit income and expense information, to appeal property values and assessments, to receive tax bills, to appear before administrative boards or agencies, and to prepare to take such actions in our offices as necessary to effectuate same. PARADIGM TAX GROUP is authorized to act as agent, and/or attorney in fact, with those aforementioned rights on the property owned or controlled by the undersigned entity.

The rights, powers, and authorization of PARADIGM TAX GROUP herein granted shall commence upon the execution of this letter of authorization and shall terminate upon written notification indicating otherwise.

IN WITNESS WHEREOF: The undersigned has hereunto set our hands and affixed our seals this the 201 day of February 2015. ACCEPTED: Menard, Inc. Signed February Public Print Name: Daxi4 | January Public Date: Telephone Number: (715) 876 - 2797

1200 Hickman

SALES COMPARABLES

1200 Hickman Road Clive, IA	ad Clive, IA							
Address	Parcel(s)	Property Type	Sales Date	SF	Purchase Price	Purchase Price / SF	Acreage	Year Built
4501 Southern Hills Dr Sioux City, IA	88471702003	Retail	6/24/2014	\$ 106,795	\$ 8,240,000	\$ 77.16		1987
5911 University Ave Ceda Falls, IA	8913-19-126-060	Retail	12/1/2012	86,584 \$	\$ 8,050,000	\$ 92.97	2.88	2001
6001 Gordon Dr Sioux City, IA	8.94631E+11	Retail	8/9/2012	103,462 \$	\$ 2,650,000 \$	\$ 25.61	11,07	1990
4800 Elmore Ave Davenport, IA	N0849-01A	Retail	12/1/2014	147,000 \$	\$ 6,250,000 \$	S 42.52	10.48	1998
301 S 29th St Fort Dodge, IA	07-21-451-004	Retail	1/30/2015	87,042 \$	\$ 3,800,000	\$ 43.66	5.13	5861
5355 NW 86th St Johnston, IA		Retail	12/2/2014	146,003 \$	000,000,0	\$ 41.10	10.00	2000
					Note that the state of the stat			

 AVERAGE:
 S
 53.84

 MEDIAN
 S
 43.09

 Subjects SF
 203,176

 Indicated Value
 S
 10,938,996

Subject:
1200 Hickman Road Square Footage: 203,176
Retail Year Built: 1999
Single Tenant Acres: 23.74

4501 Southern Hills Dr

Southern Square Sioux City, IA 51106

Storefront (Neighborhood Center) Building of 106,795 SF Sold on 6/24/2014 for \$8,240,000 - Research Complete

buyer

Marathon Ventures Inc. 901 Fort Crook Rd N Bellevue, NE 68005 (402) 934-8210

seller

L.S. Sioux City Associates, L.P. 6310 Lamar Ave Overland Park, KS 66202 (913) 384-2900

vital data

Escrow/Contract:

Sale Date: 6/24/2014

Days on Market: 63 days Exchange: Yes

> Conditions: 1031 Exchange

Land Area SF: 528,818

Acres: 12.14

\$/SF Land Gross: \$15.58

1987 Age: 27 Year Built, Age: 700

Parking Spaces:

Parking Ratio: 6.14/1000 SF

> FAR 0.20

Lot Dimensions:

Frontage: Tenancy: Multi Comp ID: 3066068

Sale Price: \$8,240,000 Status: Confirmed Building SF: 106,795 SF Price/SF: \$77.16 Pro Forma Cap Rate: Actual Cap Rate: 9.06% Down Pmnt: \$2,472,000

Pct Down: 30.0% Doc No: 000000014965

Trans Tax: Corner: No Zonina: BG-C No Tenants: Percent Improved: Submarket:

> Map Page: Parcel No: 884717102003 [Partial List]

Property Type: Retail

income expense data

Net Income

Net Operating Income

- Debt Service

- Capital Expenditure

Cash Flow

Listing Broker

\$746,240

Colliers International 6464 Center St Omaha, NE 68106 (402) 345-5866 Adam Marek, Jeffrey Wyatt

Buyer Broker

Colliers International 6464 Center St Omaha, NE 68106 (402) 345-5866 Erik Wagner



5911 University Ave

Kohl's - Black Hawk Village Shopping Center

Cedar Falls, IA 50613

Freestanding (Community Center) Building of 86,584 SF Sold on 12/7/2012 for \$8,050,000 - Research Complete

buyer

Cole Real Estate Income Strategy (Daily NAV), Inc. 2325 E Camelback Rd Phoenix, AZ 85016

(602) 778-8700

seller

Cedar Falls Investments LLC c/o John Rubenstein 6310 Lamar Ave Mission, KS 66202

vital data

Escrow/Contract:

Sale Date: 12/7/2012 Days on Market:

Exchange: No

Conditions: Investment Triple Net

Land Area SF: 125,453 Acres: 2.88

\$/SF Land Gross: \$64.17

Year Built, Age: 2001 Age: 11

Parking Spaces: Parking Ratio:

FAR 0.69

Lot Dimensions:

Frontage:

Tenancy: Single

Comp ID: 2637646

Sale Price: \$8,050,000

> Status: Confirmed

Building SF: 86.584 SF

> Price/SF: \$92.97

Pro Forma Cap Rate:

Actual Cap Rate: 7.29%

Down Pmnt: Pct Down:

Doc No:

Trans Tax:

Corner: No

Zonina:

No Tenants: Percent Improved:

Submarket:

Map Page:

Parcel No: 8913-19-126-060

Property Type: Retail

Income expense data

Listing Broker

Expenses

- Taxes

\$200,728

- Operating Expenses

Total Expenses

\$200,728

Buyer Broker

No Buyer Broker on Deal



6001 Gordon Dr

Eastgate Center Sioux City, IA 51106

Garden Center Building of 103,462 SF Sold on 8/9/2012 for \$2,650,000 - Research Complete

buyer

United Commercial Real Estate 302 Jones St Sloux City, IA 51101 (712) 224-2727

seller

L & L Book Properties 2201 4th St Sioux City, IA 51101 (712) 255-6966

vital data

Escrow/Contract:

Sale Date: 8/9/2012

Days on Market: **331 days**

Exchange:

Conditions:

Land Area SF: 482,209

Acres: 11.07

\$/SF Land Gross: \$5.50

Year Built, Age: 1990 Age: 22

Parking Spaces:

Parking Ratio: 2.24/1000 SF

> FAR 0.21

Lot Dimensions:

Frontage: 603 feet on 158th Street

Tenancy: Single Comp ID: 2553996

Sale Price: \$2,650,000

Status: Confirmed

Building SF: 103,462 SF

Price/SF: \$25.61

Pro Forma Cap Rate:

Actual Cap Rate: 15.91%

Down Pmnt:

Pct Down: Doc No:

Trans Tax:

Comer: No

Zoning: Percent Improved:

Submarket:

Map Page:

Parcel No: 894631300054

Property Type: Retail

income expense data

Estimated Net income

Expenses

- Taxes

\$125,742

\$125,742

Total Expenses \$421,850

Net Operating Income

- Debt Service - Capital Expenditure

- Operating Expenses

Cash Flow

Listing Broker

United Commercial Real Estate

302 Jones St

Sioux City, IA 51101 (712) 224-2727

Dick Salem

Buyer Broker

United Commercial Real Estate

302 Jones St Sioux City, IA 51101 (712) 224-2727

Dick Salem



4800 Elmore Ave

Shoppes at 53rd and Elmore Davenport, IA 52807

Freestanding (Community Center) Building of 147,000 SF Sold on 12/1/2014 for \$6,250,000 - Research Complete

buyer

Furn Usa-ia Lic 140 E Hinks Ln Sioux Falls, SD 57104

seller

Collins Properties Lic



vital data

Escrow/Contract:

Sale Date: 12/1/2014

Days on Market: 173 days

Exchange: No

Conditions: -

Land Area SF: 456,509

Acres: 10.48

\$/SF Land Gross: \$13.69

Year Built, Age: 1998 Age: 16

Parking Spaces: 300

Parking Ratio: 2.24/1000 SF

FAR 0.32

Lot Dimensions:

Frontage: 339 feet on Elmore Ave (with 2 curb

cuts)

Tenancy: Multi Comp ID: 3190654 Sale Price: \$6,250,000

Status: -

Building SF: 147,000 SF

Price/SF: \$42.52

Pro Forma Cap Rate: Actual Cap Rate: -

Down Print: Pct Down: -

Doc No: 00000030991

Trans Tax:

Corner: No

Zoning: Commercial

No Tenants: 1
Percent Improved: 82

Submarket: Greater Davenport

Map Page:

Parcel No: N0849-01A
Property Type: Retail

income expense data

Listing Broker

Senior Care Realty 425 W Main St Sun Prairie, WI 53590 (877) 834-4175 Mike Collins

Buyer Broker



301 S 29th St

Fort Dodge, IA 50501

Freestanding (Neighborhood Center) Building of 87,042 SF Sold on 1/30/2015 for \$3,800,000 - Research Complete

buyer

L3 Investment Properties, LLC 211 N Lindbergh Blvd Creve Coeur, MO 63141 (314) 469-7400

seller

Rogers Commercial Properties 60 NW Sheridan Rd Lawton, OK 73505 (580) 355-6165

vital data

Escrow/Contract:

Sale Date: 1/30/2015

Days on Market:

Exchange: No

Conditions: -

Land Area SF: 223,245

Acres: 5.13

\$/SF Land Gross: \$17.02

Year Built, Age: 1985 Age: 30

Parking Spaces: 498

Parking Ratio: 5.72/1000 SF

FAR 0.39

Lot Dimensions:

Frontage: 418 feet on S 29th St

Tenancy: Multi Comp ID: 3232295

Sale Price: \$3,800,000

Status: Confirmed

Building SF: 87,042 SF

Price/SF: \$43.66

Pro Forma Cap Rate:

Actual Cap Rate: 7.60%

Down Pmnt: - Pct Down: -

Doc No: 000000000448

Trans Tax:

Comer: No

Zoning: Artirial Commercial

No Tenants: 2

Percent Improved: 86.8%

Submarket:

Map Page:

Parcel No: 07-21-451-004

Property Type: Retail

income expense data

Net Income

Net Operating Income

- Debt Service

- Capital Expenditure

Cash Flow

Listing Broker

\$288,800

Landmark Western II 7537 S Ivanhoe Cir Englewood, CO 80112 (303) 221-8494

Buyer Broker

Steven Moyer

No Buyer Broker on Deal

financing

1st Community Tr Bk

Bai/Pmt: \$2,850,000

prior sale

Date/Doc No:

9/29/2011

Sale Price:

\$2,400,000

ComplD:

2198075

Paradigm

5355 NW 86th St

Johnston, IA 50131

Department Store Building of 146,003 SF Sold on 12/2/2014 for

\$6,000,000 - Research Complete

buyer

Goodwill Industries International, Inc. 4900 NE 22nd St Des Moines, IA 50313 (515) 265-5323

seller

American TV & Appliance of Madison, Inc. 2404 W Beltline Hwy Madison, Wi 53713 (608) 271-1000

vital data

Escrow/Contract: 90 days Sale Date: 12/2/2014

Days on Market: 209 days

Exchange: No

Conditions:

Land Area SF: 435,600

Acres: 10 \$/SF Land Gross: \$13.77

Year Built, Age: 2000 Age: 14

Parking Spaces: 363

Parking Ratio: 2.48/1000 SF

FAR 0.34

Lot Dimensions:

813 feet on NW 86th ST Frontage:

574 feet on NW 54th Ave

Tenancy: Single Comp ID: 3178938

Sale Price: \$6,000,000

Status: Confirmed

Building SF: 146,003 SF

Price/SF: \$41.10

Pro Forma Cap Rate: Actual Cap Rate:

Down Pmnt: \$6,000,000

> Pct Down: 100.0%

Doc No: Trans Tax:

Corner: No

Zoning: PUD Percent Improved:

Submarket: Western Suburbs

Map Page: Parcel No:

Property Type: Retail

income expense data

Expenses

- Taxes

- Operating Expenses

Total Expenses

\$362,306

\$362,306

CBRE | Hubbell Commercial 6900 Westown Pky

West Des Moines, IA 50265 (515) 224-4900

Tyler Dingel, Riley Hogan

Buyer Broker

Listing Broker

NAI Optimum 1701 48th St

West Des Moines, IA 50265

(515) 309-4002 Steve Scott

prior sale

Date/Doc No:

10/18/2013

Sale Price: ComplD: \$5,310,500

2878613

Paradigm

LEASE COMPARABLES & MARKET INCOME

120	12000 Hickman Road Cli	Clive, IA							
No.	No. Address	Property Type	Acreage	Year Built	Rentable Building Area	Square Footage Available	Lease Type	Tenancy	Rent/SF/Yr
-	2002 E Rodgewau Ave Waterloo, IA	Retail	14.25	1976	130,210	76,316		Multiple	\$ 7.00
2	4000 Merle Hay Rd Des Moines, IA	Retail	12.86	1959	235,955	76,856	NNN	Multiple	\$ 6.00
3	4800 Elmore Ave Davenport, IA	Retail	10.48	1998	147,000	147,000	NNN	Single	\$ 7.25
4	3701 86th St Urbandale, IA	Retail	12.90	1988	115,951	98,338	NNN	Multiple	\$ 5.00
S	3303 86th St Urbandale, IA	Retail	8.93	1989, rev 2007	81,936	81,836	NNN	Single	\$ 5.00

Subject1200 Hickman RoadSquare Footage: 203,176RetailYear Built: 1999Single TenantAcres: 23.74

6.05

AVERAGE

Menard, Inc.

1200 Hickman Drive Income Approach

Revenue		Realistic
Gross Area		203,176
Net Rentable Area		203,176
Potential Rent/SF	\$	6.00
Total Potential Income/unit	\$	1,219,056
10% Vacancy/Credit Loss	\$	(121,906)
Effective Gross Income	\$	1,097,150
Management Fees (5% of EGI)	\$	54,858
Replacement Reserves (5% of EGI)	\$	54,858
Total Operating Expenses	\$	109,715
Net Operating Income	\$	987,435
Capitalization Rate		9.00%
Estimated Fair Market Value	\$	10,971,504
	~	
Rounded to	\$	10,970,000
Price per Square Foot	\$	53.99

2015 FMV = \$11,520,000

2002-2080 E Ridgeway Ave - Crossroads Plaza



Building Type: Retail/(Community Center)
Bidg Status: Built 1976

Building Size: 142,490 SF Typical Floor Size: 130,210 SF

Stories: 1 Land Area: 14.25 AC

% Leased: 48.6%
Total Spaces Avail: 5
Smallest Space: 900 SF
Bidg Vacant: 73316

Total Avail: 76,316 SF

Location: Cluster

Submarket Black Hawk County Waterloo, IA 50702

Developer: -Management: -

Recorded Owner: Stanbran LLC

Expenses: 2013 Tax @ \$0.63/sf

Parcel Number: 8813-02-201-013, 8813-02-201-014

Anchor Tenant(s): Aaron's, Dollar General

Amenities: Signage

Street Frontage: 1,598 feet on E Ridgeway Ave

670 feet on Enterprise Ave

514 feet on Sears

Parking: 688 Surface Spaces are available; Ratio of 4.83/1,000 SF

Floor	SF Avail	Floor Contig	Bidg Contig	Rant/SF/Yr + Svs	Occupancy	Torm	Type
P 1st / Suite 1AA	62,950	62,950	62,950	\$5 00-\$11 00/mmn	Vacant	3-10 yrs	Direct
P 1st / Suite 2C	5,372	5,372	5,372	\$5.00-\$11.00/nnn	Vacant	3-5 yrs	Direct
P 1st / Suite A	3,000	3,000	3,000	\$5.00-\$11.00/nnn	Negotiable	3-5 yrs	Direct
P 1st / Suite D	4,094	4,094	4,094	\$6.50/nnn	Vacant	3-5 yrs	Direct
P 1st / Suite E	900	900	900	\$5.00-\$11.00/nnn	Vacant	3-5 yrs	Direct



4000 Merle Hay Rd



Location: Western Suburbs Cluster

Western Suburbs Submarket

Polk County

Des Moines, LA 50310

Building Type: Retail Bldg Status: Built 1959

Building Size: 235,955 SF Typical Floor Size: 235,955 SF

Stories: 1

Land Area: 12.86 AC

Total Avail: 76,856 SF

% Leased: 100%

Total Spaces Avail: 1

Smallest Space: 76,856 SF

Bldg Vacant: -

Developer: -Management: -

Recorded Owner: SRC Facilities Statutory Trust 2003 A

Expenses: 2013 Tax @ \$1.32/sf

Parcel Number: 100-09472004001

Amenities: Energy Star Labeled

Parking: -

Floor	SF Avail	Floor Contig	Bldg Contig	Rent/SF/Yr + Syn	Occupancy	Term	Тура
P 1st	76,856	76,856	76,856	\$6 00/nmn	30 Days	Negotiable	Direct



4800 Elmore Ave - Shoppes at 53rd and Elmore



Building Type: Retail/Freestanding (Community Center)

Bldg Status: Built 1998

Building Size: 147,000 SF

Typical Floor Size: 147,000 SF Stories: 1 Land Area: 10.48 AC Total Avait: 147,000 SF

% Leased: 0% Total Spaces Avail: 1

Smallest Space: 147,000 SF Bldg Vacant: 147000

Location: Greater Davenport Cluster

Greater Davenport Submarket

Scott County
Davenport, IA 52807

Developer: -Management: -

Recorded Owner: Furn Usa-ia Llc

Expenses: 2012 Tax @ \$2.87/sf

Parcel Number: N0849-01A

Amenities: Pylon Sign, Signage

Street Frontage: 339 feet on Elmore Ave(with 2 curb cuts)

Parking: 300 free Surface Spaces are available; Ratio of 2.24/1,000 SF

 Floor
 SF Avail
 Floor Contig
 Bidg Centig
 Rent/SF/Yr + Svs
 Occupancy
 Term
 Type

 E 1st / Suite 1
 147,000
 147,000
 147,000
 \$7.25/nnn
 Vacant
 Negotiable
 Direct



3701-3799 86th St - Parkwood Plaza



Building Type: Retail/(Community Center) Bldg Status: Built 1988

Building Size: 115,951 SF Typical Floor Size: 115,951 SF Stories: 1

% Leased: 78.8% Total Spaces Avail: 20

Smallest Space: 950 SF

Bldg Vacant: 24598

Land Area: 12.90 AC Total Avail: 98,338 SF

Location: Parkwood Plaza

Western Suburbs Cluster

Western Suburbs Submarket **Polk County**

Urbandale, IA 50322

Developer: -

Management: Centro Properties Group Recorded Owner: Brixmor Property Group

Expenses: 2014 Tax @ \$1.79/sf, 2012 Est Tax @ \$1.84/sf; 2010 Ops

@ \$4.75/sf, 2012 Est Ops @ \$2.19/sf

Parcel Number: 312-80611001001

Amenities: Pylon Sign, Temporary Tenants

Street Frontage: 983 feet on 86th St

238 feet on Douglas Ave

Parking: 667 Surface Spaces are available; Ratio of 5.29/1,000 SF

Floor	SF Avail	Floor Contig	Bldg Contig	RenUSF/Yr + Svs	Occupancy	Term	Туре
P 1st / Suite 100	48,102	48,102	48,102	\$5 00/nnn	30 Days	Negotiable	Direct
P 1st / Suite 115	6,000	6,000	6,000	\$5.00-\$8.00/nnn	Negotiable	3-5 yra	Direct
P 1st / Suite 120	1,350	1,350	1,350	\$5.00-\$8.00/nnn	Vacant	Negotiable	Direct
P 1st / Sulte 125	1,350	1,350	1,350	\$5.00-\$8.00/negot	Vacant	Negotiable	Direct
P 1st / Suite 130	1,350	1,350	1,350	\$5.00-\$8.00/nnn	Vacant	Negotiable	Direct
P 1st / Sulte 135	8,000	8,000	8,000	\$5.00-\$8.00/nnn	Negotiable	3-5 yrs	Direct
P 1st / Suite 136	1,388	1,388	1,388	\$5.00-\$8.00/nnn	Vacant	Negotiable	Direct
P 1st / Suite 140	1,630	1,630	1,630	\$5.00-\$8.00/nnn	Vacant	Negotlable	Direct
P 1st / Suite 145	1,440	1,440	1,440	\$5.00-\$8,00/nnn	Vacant	Negotiable	Direct
P 1st / Suite 155	1,435	1,435	1,435	\$5.00-\$8.00/nnn	Vecant	Negotiable	Direct
2 1st / Suite 160	2,880	2,880	2,880	\$5.00-\$8.00/nnn	30 Days	Negotiable	Direct



3701-3799 86th St - Parkwood Plaza(cont'd)



Floor	SF Avail	Floor Contig	Bldg Contig	Rent/SFIYr + Svs	Occupancy	Term	Туре
P 1st / Suite 170	1,440	1,440	1,440	\$5.00-\$8.00/nnn	Vacant	Negotlable	Direct
P 1st / Suite 175	1,440	1,440	1,440	\$5.00-\$8.00/nnn	Vacant	Negotiable	Direct
P 1st / Suite 182	2,258	2,258	2,258	\$5.00-\$8.00/nnn	Negotiable	Negotiable	Direct
P 1st / Suite 185	6,500	6,500	6,500	\$5,00-\$8,00/nnn	Negotiable	Negotiable	Direct
P 1st / Suite 190	950	950	950	\$5.00-\$8,00/nnn	Vacant	Negotiable	Direct
P 1st / Suite 195	1,150	1,150	1,150	\$5 00-\$B,00/nnn	Vacant	Negotiable	Direct
P 1st / Sulte 200	2,110	2,110	2,110	\$5.00-\$8.00/nnn	Vacant	Negotiable	Direct
2 1st / Suite 205	2,200	2,200	2,200	\$5,00-\$8,00/nnn	Vacant	Negotiable	Direct



3303 86th St - Former K's Merchandise



Building Type: Retail/Freestanding
Bldg Status: Built 1989, Renov 2007

Building Size: 81,936 SF Typical Floor Size: 81,936 SF

Stories: 1 Land Area: 8.93 AC Total Avail: 81,936 SF

% Leased: 0% Total Spaces Avail: 1

Smallest Space: 10,000 SF

Bldg Vacant: 81936

Location: Former K's Merchandise Western Suburbs Cluster

Western Suburbs Submarket

Polk County Urbandale, IA 50322

Developer: -

Management: Competitive Edge

Recorded Owner: Greenspon Property Management Inc

Expenses: 2014 Tax @ \$0.92/sf, 2012 Est Tax @ \$1.16/sf

Parcel Number: 312-00611021001

CAM: \$2.50

Amenities: Air Conditioning, Signalized Intersection

Street Frontage: 243 feet on 86th Street

207 feet on Colby Parkway

Parking: 420 free Surface Spaces are available; Ratio of 5.13/1,000 SF

Floor	SF Avail	Floor Config	Bldg Config	Rent/SF/Yr + Sve	Occupancy	Term	Туре
E 1st	10,000 - 81,936	81,936	81,936	\$5 00/nnn	Vacant	3-5 yrs	Direct